MESILLA VALLEY SNACKS, INC.

5350 W. Picacho Las Cruces, NM 88007

523-1474 / fax 523-7060 Cell 649-9550 mesillavalleysnacks@gmail.com

Gadsden ISD RFP# 07-08-01 Vended Snack Services July 24, 2007, 2:00 pm

We would like to offer you a proposal for your snack vending needs, and give you some information about our business.

COMPANY PROFILE

We are in our 22nd year of business here in Las Cruces. We are a full-line vendor, servicing drink, hot beverage, snack and food/ ice cream machines. We are the largest vendor here in Las Cruces, having grown from a 1 route distributorship to a 8 route one. Some of the accounts we service include, the Las Cruces Public Schools, the Gadsden Independent School District, NASA, Frontier, General Dynamics, Mountain View Hospital, and Mesilla Valley Hospital. References are included in this letter.

SERVICE

Service is what has grown our business. We always try to operate out of the "Golden Rule". We service machines based on how often they need service, some of our busiest accounts are serviced daily, but none less than once a week. Service calls for any out of order equipment are usually completed the same day as the call. Since you are calling a local number, and not some 1-800 number for service, we can respond quicker than any other vending operators.

MVS SALES FORCE / REPAIRS

Most of our salespeople have been with us for many years. Unlike most vendors, we pay our salespeople on commission, rather than an hourly wage. Since their paychecks are directly related to their volume, they have a keen interest in keeping your machines full, with the best selling items, and in order. We try to satisfy our customers by getting "special" requests, and offer product replacement or refunds if a customer loses their money in a machine. We have a full-time repair person, who makes any repairs the day they were called in, and is on call for major repairs on weekends.

EQUIPMENT

Our equipment is manufactured by Automatic Products, USI, Dixie Narco, or Vendo. All are electric and coin operated, most have dollar bill validators.

PRODUCTS

As per the new state statutes with specific nutritional guidelines for school sales, we will follow those guidelines. Attached is a copy of those guidelines, and a product list of current selections that fit those guidelines. Of course, manufacturers are always trying out new low calorie/ low fat items, so the product selection is ever changing.

PROFIT SHARING

We have had one full year's experience with the school sales under the new nutritional guidelines at the Las Cruces Public School system. What we have found is that our sales dropped to about ½ of what the previous sales of "regular" snacks were in the same school's. Additionally, almost all of the "healthier" snacks have a much higher wholesale cost, and our profit margins dropped considerably, as we felt we had to price the snacks at prices the student's could afford. Therefore the commission / profit sharing rates have dropped considerably. This is not just in this area of the country, but rather a national event for school vending and commissions.

We will offer 10% commission rate on all snack sales net (sales tax deducted first), on every school that generated sales over \$200.00/month. We can offer no other funding on the snack sales than the commission rate. IF, we find after the first year's sales, that the Gadsden School District snack sales volume does not drop considerably, as the LCPS's did, we can re-negotiate for additional funding.

Additionally, we might have some room for negotiation if we were to service your drink business in addition to your snack business. Re: Drink bid that was due on Jan. 31, 2007, RFP 06-07-39, 2:00 opening, a bid that MVS, Inc. sent in.

Sincerely,

Mark R Woodman,

president MVS, Inc.

REFERENCES

1) Dona Ana County Jess Williams 525-6600
2) NASA Larry Skylar 524-5266
3) LCPS's Purchasing Al Puentes, Bob Telles 527-5846
4) Mt. View Hospital Tony Douglas (interim) 556-7721

MARY EDUCATION Juildelines

TITLE 6

PRIMARY AND SECONDARY EDUCATION

CHAPTER 12

PUBLIC SCHOOL ADMINISTRATION - HEALTH AND SAFETY

PART 5

NUTRITION: COMPETITIVE FOOD SALES

6.12.5.1

ISSUING AGENCY: Public Education Department

[6.12.5.1 NMAC - N, 02-28-06]

6.12.5.2 SCOPE: This rule applies to public schools in New Mexico unless otherwise expressly limited. [6.12.5.2 NMAC - N, 02-28-06]

6.12.5.3

STATUTORY AUTHORITY: This rule is adopted pursuant to Sections 22-2-1 and 9-24-8,

NMSA 1978.

[6.12.5.3 NMAC - N, 02-28-06]

6.12.5.4

DURATION: Permanent

[6.12.5.4 NMAC - N, 02-28-06]

6.12.5.5 **EFFECTIVE DATE:** February 28, 2006, unless a later date is cited at the end of a section. [6.12.5.5 NMAC - N, 02-28-06]

6.12.5.6 OBJECTIVE: This rule addresses the sale of competitive food sold to children attending public schools in New Mexico.

[6.12.5.6 NMAC - N, 02-28-06]

6.12.5.7 DEFINITIONS:

A. "A la carte" means a beverage or food product sold in schools to students during the lunch period that is not part of the United States department of agriculture school meal program.

B. "Competitive food" means a food or beverage sold at school other than one served as part of the United States department of agriculture school meal program. The term includes any item sold in vending machines, a la carte or through other school fundraising efforts.

C. "Fund raisers" means beverage or food products sold to raise money that are not sold in vending machines, a la carte sales or as part of the United States department of agriculture school meal program.

D. "Vended beverages and foods" means a beverage or food product sold in vending machines to students in schools.

[6.12.5.7 NMAC - N, 02-28-06]

6.12.5.8 REQUIREMENTS FOR COMPETITIVE FOODS SOLD TO STUDENTS:

A. Vended foods and beverages:

- (1) Elementary schools:
- (a) Beverages sold in vending machines to students in elementary schools shall only be sold after the last lunch period is completed and shall only include:
 - (i) milk with a fat content of 2 percent or less;
 - (ii) soy milk; and
 - (iii) water.
- (b) Carbonated beverages shall not be sold in vending machines to students in elementary schools.
 - (c) Food products shall not be sold in vending machines to students in elementary schools.
 - (2) Middle schools:
 - (a) Beverages sold in vending machines to students in middle schools shall only include:
 - (i) milk with a fat content of two percent or less;
 - (ii) soy milk;
 - (iii) water; and
- (iv) 100 percent fruit juice that has no added sweeteners and no more that 125 calories per container and a serving size not to exceed 20 ounces.
 - (b) Carbonated beverages shall not be sold in vending machines to students in middle schools.

6.12.5 NMAC

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- (b) Food products other than those listed in subparagraph (a) of this paragraph are subject to the following restrictions:
 - (i) shall contain no more than 400 calories per container or per package or amount

served; and

- (ii) shall contain no more than 16 grams of fat per container or per package or amount served, of which no more than 2 grams come from saturated and trans fats combined; and
 - (iii) shall contain no more than 30 grams of total sugar per package or amount served.

C. Fund raisers:

- (1) Beverages and food products may be sold as fund raisers at any time during normal school hours except during the lunch period and are subject to the following requirements and limitations:
 - (a) Elementary schools:
- (i) Beverages sold shall only include: milk with a fat content of 2 percent or less; soy milk; and water. Carbonated beverages shall not be sold.
 - (ii) Food products shall not be sold as fund raisers to students in elementary schools.
 - (b) Middle schools:
- (i) Beverages sold shall only include: milk with a fat content of 2 percent or less; soy milk; water; and one hundred percent fruit juice that has no added sweeteners and no more that 125 calories per container and a serving size not to exceed 20 ounces. Carbonated beverages shall not be sold.
- (ii) Food products sold are subject to the following requirements: nuts, seeds, cheese, yogurt, and fruit may be sold and are not subject to restrictions; food products other than mits, seeds, cheese, yogurt and fruit shall contain no more than 200 calories per container or per package or amount served and shall contain no more than 8 grams of fat per container or per package or amount served with no more than 2 grams of fat from saturated and trans-fats and shall contain no more than 15 grams of sugar per container or per package or amount served.
 - (c) High schools:
- (i) Beverages sold shall only include: milk with a fat content of 2 percent or less, soy milk, water and juice that is at least 50 percent fruit and that has no added sweeteners and a serving size not to exceed 20 ounces.
- (ii) Food products sold are subject to the following requirements: nuts, seeds, cheese, yogurt, and fruit may be sold and are not subject to restrictions; food products other than nuts, seeds, cheese, yogurt and fruit shall contain no more than 200 calories per container or per package or amount served and shall contain no more than 8 grams of fat per container or per package or amount served with no more than 2 grams of fat from saturated and trans-fats and shall contain no more than 15 grams of sugar per container or per package or amount served.
- (2) Beverages and food products may be sold as fund raisers outside of normal school hours provided that at least 50 per cent of the offerings meet the following requirements:
- (a) Beverages: milk with a fat content of 2 percent or less; soy milk, water and juice that is at least 50 percent fruit and that has no added sweeteners and a serving size not to exceed 20 ounces.
- (b) Food products: nuts, seeds, cheese, yogurt, and fruit may be sold and are not subject to restrictions; food products other than nuts, seeds, cheese, yogurt and fruit shall contain no more than 200 calories per container or per package or amount served and shall contain no more than 8 grams of fat per container or per package or amount served with no more than 2 grams of fat from saturated and trans-fats, and shall contain no more than 15 grams of sugar per container or per package or amount served.

 [6.12.5.8 NMAC N, 02-28-06]

History of 6.12.5 NMAC: [Reserved]

machines, a la carte or through other school fundraising efforts during normal school hours. States Department of Agriculture school meal program. The term includes any item sold in vending "Competitive Food" means a food or beverage sold at school other than one served as part of the United

Nondad.	Elementary	Middle	High
	Allowed after the last lunch period:	Allowed any time:	Allow any time:
	• Milk 2% or less	 Wilk 2% or less 	 Milk 2% or less
DEVELARES	• Soy milk	 Soy milk 	 Soy milk
	• Water	Water	» Water
		 100% fruit juice that has: 	 At least 50% fruit juice that has:
		• no more that 125	no more that 125
		calories/container and	calories/container and
		 a serving size not to exceed 20 oz. 	 a serving size not to exceed 20 oz.
	**No Carbonated Drinks	**No Carbonated Drinks	Allowed after the last lunch period:
			 Sugar free/Caffeine free soft drinks (must be both)
			 Non-carbonated flavored water with no added sweeteners
			 Sports drinks

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Fund Raisers (Beverages/Food) "Fund Raisers" means beverage or food I the United States Department of Agricult	Fund Raisers (Beverages/Food) "Fund Raisers" means beverage or food products sold to raise most the United States Department of Agriculture school meal program.	Fund Raisers (Beverages/Food) "Fund Raisers" means beverage or food products sold to raise money that are not sold in vending machines, a la carte sales or part of the United States Department of Agriculture school meal program.	, machines, a la carte sales or part of
Fund Raisers	Elementary Beverages Allowed as fund raiser	Middle Beverages Allowed as fund raiser	High Beyerages Allowed as fund raiser
* *	except during lunch period	except during lunch period	except during lunch period
During Normal	Milk 2% or less	Milk 2% or less	 Milk 2% or less
School Hours	• Soy milk	 Soy milk 	 Soy milk
	• Water	• Water	• Water
Beverages		100% fruit juice that has:no added sweeteners	 At least 50% fruit juice that has: no added sweeteners
		 no more that 125 calories/container and 	 no more that 125 calories/container and
		 a serving size not to exceed 20 oz. 	 a serving size not to exceed 20 oz.
	**No Carbonated Drinks	**No Carbonated Drinks	**No Carbonated Drinks

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					VAN HOLTEN HOT PICKLES	VAN HOLTEN MILD PICKLES	GRANDMA'S MINI VAN CREAM COOKY	MINI OREOS	KELLOGGS RICE KRISPY TREATS 1.7oz	CORNNUTS -PICANTE- RANCH	VANILLA SUGAR WAFER	CHOCO LUNCH SANDWICH COOKY	BEEF STICK 2/\$100	BEEF STICK .99	HOT SAUSAGE 2/\$100	TOMS SUNFLOWER KERNELS	PEANUTS	LANCE	FUNYUNS	DORITOS BLAZIN BUFFALO RANCH	BAKED LAY CRISPY REGULAR	SUN CHIP GARDEN SALSA	MUNCHIES QUAKER BAKED CHEDDR		NEW ITEMS ARE IN BOLD	CAFETERIA SCHOOL PRICE LIST FROM M.V.S,INC.
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CAFETERIA SCHOOL PRICE LIST FROM M.V.S,INC. NEW ITEMS ARE IN BOLD	REVISED 101006	01006 FAT	TRAN FAT	SUGAR	PRICE
SNACK-GRANOLA BARS					
GM CHEERIOS CEREAL BAR	160	4	*2.5		0.75
NV SWEET & SALTY BAR	170	9	**2.5		0.75
CHEWEY FRUIT & NUT	140	4	0.5		0.75
SWEET & SALTY ALMOND BAR	160	7	2		0.75
OATS & HONEY GRANOLA BAR	180	6	0.5		0.75
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ALMOND	100	2	:		
QUAKER VERRY BERRY BAR	130	2.5	0.5		0.75
BREAKFAST BAR-VARIETY	130	2.5	0.5	i i i i i i i i i i i i i i i i i i i	0.75
STRAW, APPLE, VERY BERRY		ŀ			
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BRN SUGAR, OAT RAISIN, BAN BRD					
CHEWY VARIETY -	110-120	2-4	.5-1.5		0.75
CHOC, PB CRUNCH, SMORES					
KELLOGGS SPECIAL K BAR	90	1.5			0.75
CEREAL BOX-VARIETY	90-140	0-1	0		0.75
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NUTRI GRAIN APPLE, STRAWBERRY,	140	3	0.5		0.75
RASPBERRY, BLUE BERRY					
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SNICKER-CHOC CHIP., M & M					
KASHI TLC VARIETY FLAX HONEY AL-					
MOND, TRAIL MIX, PNT. BTR.					
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			9 9 9 11				CHEWEY	PEANUT BUTTER CRUNCH	SLIM FAST PEANUT BUTTER	CC. CRY CHERRY, APPLE CINN	POWER HARVEST VARIETY , PNT BUT,	POWER BAR VARIETY PACK, CHOC,	MARATHON CHOC PNT	SNICKERS MARATHON MULTIGRAIN	MINT CHOC, VAN, DBL CHOC	PRIA - VARIETY PACK - CR PNT,	CRUNCHY PEANUT BUTTER	CLIF CHOCOLATE CHIP	HEALTH BARS	NEW ITEMS ARE IN BOLD	CAFETERIA SCHOOL PRICE LIST FROM M.V.S,INC.
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STRAWBERRY MILK 1%	CHOCOLATE MILK 1%	NESQUIK	VANILLA PRO	CHOCOLATE FUDGE 260 5 **3	HARD CHOCOLATE PRO 320 5 **3 **38	THREE MUSKETEERS 280 6 **4	FRENGHVANIELA	SHELF STABLE FLAVORED MILKS 120 DAY SHELF LIFE ***NO REFRIGERATION		LAND O LAKES SNACK CHEESE 80 7 **4.5	FRIGO STRING CHEESE 80 6 **3.5	DANNON SMOOTHES	GOGURTS VARIETY, STRAW, BLUE 80 2 1	STRAW, PEACH	ORIGINAL VARIETY PACK, 170 1.5 1	BERRY	YOPLAIT LITE VARIETY PACK, STRAW 100 0 0	COLD FOODS	5 GALLON PICKLE TUBS AVAILABLE 0 0	JUMBO DILL PICKLE #6 IN POUCH 0 0	HOT PICKLE #4 IN POUCH 0 0	MILD DILL PICKLE #4 IN POUCH 0 0	LITTLE PEPE HOT PICKLE IN POUCH 0 0	J.G. VAN HOLIEN & SON INC.	STARKIST LUNCH TO GO 240 10 **4	NEW ITEMS ARE IN BOLD CAL. FAT TRAN FAT SUGAR	COL FIELD OCTOOR FOR A SOUTH STORY
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MESIL-1 12/15/05 MESIL-	ACCORD CERTIFICATE OF LIABILITY INCLIDANCE ORID RD DATE (MM/DD/YYYY)								
ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE ALT CAMPBELL INSURANCE, INC. 141 Roadrunner: Pkwy, Suite 109				ATE OF LIABI					
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ACCEPTANCE OF CONDITIONS OF PROPOSAL

NOTICE: TO BE CONSIDERED AS A VALID PROPOSAL, THE PROPOSAL MUST BE SIGNED BELOW.

The undersigned certifies that he/she has read and understood the request for proposal and scope of work, and that the firm submits the attached proposal in full compliance with all terms and conditions.

Mesicia Varies SNACKS, Inc.
PNARIC OF FIRM
Food Mark Rupo Poran
Signature of Owner, Partner, Officer or Authorized Agent
5350 W. Picacho
Mailing Address
Las Conces nm 88007
City, State and Zip Code
505 523 1474 505 523 7060
Telephone Number/Fax Number
CNS 02-473511-00-6 EAN 2253401
New Mexico Offeror's License Number and Classification
SP D 20 C 82
In-State Certification Number
95-0483033 S-corp
Federal Tax ID Number Type of Entity
mesilla valley snacks @ gmail. com
E-Mail Address

GADSDEN INDEPENDENT SCHOOL DISTRICT VENDOR INFORMATION FORM

Please fax the completed form to (505) 882-6265. Incomplete forms will not be processed.

MESICIA VALLEY SWARKS, INC.	TELEPHONE: SOS 523 1474 TOLL FREE: FAX: 505 523 7060 E-MAIL: Wesilla Valley snadks @ gmail.com WEB SITE:
ORDER-FROM ADDRESS: 5350 W. Picacho LAS CRICES, NM 88007	FEDERAL ID: \$5-6483033 AND NMCRS: 02 473511-006 OR SS#: OR GISD EMPLOYEE: NO yes
REMIT-TO ADDRESS: 5350 W. Picacho LAS CRUCES, NM 88007	OWNERSHIP OF BUSINESS: [] LLC [] Corporation [] Partnership [] Sole Proprietor [] State/Local/Federal Government [] Not-for-Profit Agency [] NA – District Employee [] Other:
There are persons employed by GISD who hold a financial interest in this company (please circle) YES NO	BILLING TERMS: 15 days DISCOUNT FOR EARLY PAYMENT:
of the date indicated below and that I have the company in this regard. Signature:	and accurate to the best of my knowledge and as a authority to act on behalf of the above named Date: 7-180

CAMPAIGN CONTRIBUTION DISCLOSURE FORM

Pursuant to NMSA 1978, § 13-1-191.1 (2006), any person seeking to enter into a contract with any state agency or local public body for professional services, a design and build project delivery system, or the design and installation of measures the primary purpose of which is to conserve natural resources must file this form with that state agency or local public body. This form must be filed even if the contract qualifies as a small purchase or a sole source contract. The prospective contractor must disclose whether they, a family member or a representative of the prospective contractor has made a campaign contribution to an applicable public official of the state or a local public body during the two years prior to the date on which the contractor submits a proposal or, in the case of a sole source or small purchase contract, the two years prior to the date the contractor signs the contract, if the aggregate total of contributions given by the prospective contractor, a family member or a representative of the prospective contractor to the public official exceeds two hundred and fifty dollars (\$250) over the two year period.

Furthermore, the state agency or local public body shall void an executed contract or cancel a solicitation or proposed award for a proposed contract if: 1) a prospective contractor, a family member of the prospective contractor, or a representative of the prospective contractor gives a campaign contribution or other thing of value to an applicable public official or the applicable public official's employees during the pendency of the procurement process or 2) a prospective contractor fails to submit a fully completed disclosure statement pursuant to the law.

THIS FORM MUST BE FILED BY ANY PROSPECTIVE CONTRACTOR WHETHER OR NOT THEY, THEIR FAMILY MEMBER, OR THEIR REPRESENTATIVE HAS MADE ANY CONTRIBUTIONS SUBJECT TO DISCLOSURE.

The following definitions apply:

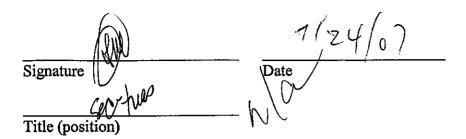
- "Applicable public official" means a person elected to an office or a person appointed to complete a term of an elected office, who has the authority to award or influence the award of the contract for which the prospective contractor is submitting a competitive sealed proposal or who has the authority to negotiate a sole source or small purchase contract that may be awarded without submission of a sealed competitive proposal.
- "Campaign Contribution" means a gift, subscription, loan, advance or deposit of money or other thing of value, including the estimated value of an in-kind contribution, that is made to or received by an applicable public official or any person authorized to raise, collect or expend contributions on that official's behalf for the purpose of electing the official to either statewide or local office. "Campaign Contribution" includes the payment of a debt incurred in an election campaign, but does not include the value of services provided without compensation or

unreimbursed travel or other personal expenses of individuals who volunteer a portion or all of their time on behalf of a candidate or political committee, nor does it include the administrative or solicitation expenses of a political committee that are paid by an organization that sponsors the committee.

- "Family member" means spouse, father, mother, child, father-in-law, mother-in-law, daughter-in-law or son-in-law.
- "Pendency of the procurement process" means the time period commencing with the public notice of the request for proposals and ending with the award of the contract or the cancellation of the request for proposals.
- "Person" means any corporation, partnership, individual, joint venture, association or any other private legal entity.
- "Prospective contractor" means a person who is subject to the competitive sealed proposal process set forth in the Procurement Code or is not required to submit a competitive sealed proposal because that person qualifies for a sole source or a small purchase contract.
- "Representative of a prospective contractor" means an officer or director of a corporation, a member or manager of a limited liability corporation, a partner of a partnership or a trustee of a trust of the prospective contractor.

DISCLOSURE OF CONTRIBUTIONS:

Contribution Made By:	·
Relation to Prospective Contractor:	
Name of Applicable Public Official:	huti
Date Contribution(s) Made:	
Amount(s) of Contribution(s)	
Nature of Contribution(s)	
Purpose of Contribution(s)	
(Attach extra pages if necessary)	



--OR---

NO CONTRIBUTIONS IN THE AGGREGATE TOTAL OVER TWO HUNDRED FIFTY DOLLARS (\$250) WERE MADE to an applicable public official by me, a family member or representative.

	10/	7/24/
Signature	1/0	Date
Title (Position)	, · · · · · · · · · · · · · · · · · · ·	
Time (Fosition)		